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Heikes == Huntsville == Trees.

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BULLETIN NO. 5

SURPLUS STOCK

—FROM—

The Huntsville Wholesale Nurseries

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo., Rochester, N. Y.
and Philadelphia, Pa.,

—AT—

ONE DAY'S NOTICE

WE have for the past thirty-two years offered in assorted lots in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis, Rochester and Philadelphia for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS; Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

Address

Huntsville Wholesale Nurseries,

Huntsville, Ala.

Huntsville, Ala., April 10, 1912.

Heikes--Huntsville--Trees.

Address HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to Huntsville Wholesale Nurseries, Huntsville, Ala. We have arranged with the Cold Storage Houses in St. Louis, Rochester and Philadelphia where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the price of boxes and freight from Huntsville to St. Louis, Rochester and Philadelphia. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequently during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

KIEFFER PEARS---Two Years. Grafted on Branched French Pear Seedlings 7-12mm

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 5 to 7 feet		
9 Boxes, each containing 250 Kieffer.....	<i>Fable</i>	\$31 25
9-16 to $\frac{5}{8}$, 4 to 6 feet		
1 Box containing 420 Kieffer.....	<i>Face</i>	33 60

PEACH TREES--One Year. On Peach.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
59 Boxes, each containing 300 Elberta.....	<i>Race</i>	22 50
41 Boxes, each containing 250 Elberta.....	<i>Rack</i>	18 75
1 Box containing 250 Hiley.....	<i>Racket</i>	18 75
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
22 Boxes, each containing 500 Elberta.....	<i>Racy</i>	37 50
12 Boxes, each containing 420 Elberta.....	<i>Radial</i>	31 50
19 Boxes, each containing 350 Elberta.....	<i>Radical</i>	26 25
6 Boxes, each containing 400 Hiley.....	<i>Radish</i>	30 00
3 Boxes, each containing 420 Hiley.....	<i>Raffle</i>	31 50
2 Boxes, each containing 300 Hiley.....	<i>Raft</i>	22 50
1 Box containing 400 Elberta.....	<i>Rally</i>	30 00
$\frac{1}{2}$ to 9-16, 4 to 5 feet		
5 Boxes, each containing 500 Elberta.....	<i>Ragged</i>	27 50
18 Boxes, each containing 300 Elberta.....	<i>Ragout</i>	16 50
2 Boxes, each containing 200 Elberta.....	<i>Rail</i>	11 00

PEACH TREES—June Buds. On Peach.

$\frac{5}{8}$ to $\frac{3}{4}$, 4 to 6 feet		
1 Box containing 400 Mayflower.....	<i>Jabber</i>	30 00
4 Boxes, each containing 200 Mayflower.....	<i>Jack</i>	15 00
5 Boxes, each containing 400 Elberta.....	<i>Jar</i>	30 00
1 Box containing 400 Carman.....	<i>Jelly</i>	30 00
1 Box containing 170 Carman.....	<i>Jargon</i>	12 75
9-16 to $\frac{5}{8}$, 4 to 5 feet		
4 Boxes, each containing 300 Mayflower.....	<i>Jacket</i>	19 50
10 Boxes, each containing 200 Mayflower.....	<i>Jade</i>	13 00
2 Boxes, each containing 500 Elberta.....	<i>Jargon</i>	32 50
3 Boxes, each containing 300 Carman.....	<i>Jasper</i>	19 50
$\frac{1}{2}$ to 9-16, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet		
4 Boxes, each containing 350 Mayflower.....	<i>Jag</i>	19 25
5 Boxes, each containing 250 Mayflower.....	<i>Jail</i>	13 75
2 Boxes, each containing 240 Carman.....	<i>Jaw</i>	13 20
7-16 to $\frac{1}{2}$, 3 to 4 feet		
1 Box containing 40 Mayflower.....	<i>Jalap</i>	18 00
2 Boxes, each containing 350 Mayflower.....	<i>Jam</i>	15 75
$\frac{3}{8}$ to 7-16, 3 to 4 feet		
9 Boxes, each containing 400 Mayflower.....	<i>Janitor</i>	16 00

COMPASS CHERRY-PLUM. On Americana Plum Seedlings. Two Years.

1 Box containing 335 assorted sizes	<i>Will</i>	20 00
15 $\frac{3}{4}$ & up 100 $\frac{3}{4}$ to $\frac{3}{4}$ 120 9-16 to $\frac{3}{4}$ 60 $\frac{1}{4}$ to 9-16 40 7-16 to $\frac{1}{2}$		

Box Lots in Cold Storage in Rochester, N. Y.

No Charge for Drayage

KIEFFER PEARS. Two Years. Grafted on Branched French Pear Seedlings, 7-12mm

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 5 to 7 feet		
38 Boxes, each containing 250 Kieffer.....	<i>Nation</i>	\$31 25

PEACH TREES. One Year. On Peach

$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
1 Box containing 420 Elberta.....	<i>Native</i>	\$31 50

BOX LOTS IN COLD STORAGE IN PHILADELPHIA, PA.

No Charge for Drayage.

KIEFFER PEARS---Two Years, Grafted on Branched French Pear Seedlings, 7-12 mm

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 5 to 7 feet		
5 Boxes, each containing 250 Kieffer.....	<i>Fact</i>	\$31 25

PEACH TREES. One Year. On Peach.

$\frac{3}{4}$ & up, 6 to 8 feet		
6 Boxes, each containing 250 Elberta.....	<i>Man</i>	\$18 75
1 Box containing 300 Elberta.....	<i>Manager</i>	22 50
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
2 Boxes, each containing 420 Elberta.....	<i>Mane</i>	31 50
3 Boxes, each containing 470 Elberta.....	<i>Mangle</i>	35 25

Box Lots in Cold Storage in St. Louis--Cont'd.**No Charge for Drayage****Offerings for a Customer's Account.**

The stock listed below in Box Lots is exclusively of our own growing and is equally as good in quality as any we have sent out. We guarantee satisfaction and good condition upon arrival at destination.

PEACH TREES. On Peach. June Buds and One Year.

	CIPHER	PRICE PER BOX
$\frac{1}{2}$ to 9-16, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet		
3 Boxes, each containing 500 assorted <i>Sable</i>		\$27 50
50 Muir 1 year 50 Carman June Buds 200 Salway June Buds		
200 Elberta June Buds		
3 Boxes, each containing 400 assorted <i>Sack</i>		22 00
50 Carman June Buds 50 Salway June Buds 300 Elberta June Buds		
1 Box containing 480 assorted <i>Sacred</i>		26 40
30 Crawford's Early 1 year 50 Muir 1 year 100 Carman June Buds		
100 Salway June Buds 200 Elberta June Buds		
7-16 to $\frac{1}{2}$, 3 to 4 feet		
1 Box containing 390 assorted <i>Saddle</i>		17 55
100 Muir 1 year 170 Crawford's Late 1 year		
120 Salway June Buds		
1 Box containing 500 assorted <i>Sacrifice</i>		22 50
50 Crawford's Early 1 year 140 Salway June Buds		
190 Muir 1 year 120 Crawford's Late 1 year		
$\frac{3}{8}$ to 7-16, 3 to 4 feet		
8 Boxes, each containing 500 Elberta June Buds <i>Sage</i>		20 00
1 Box containing 700 Elberta June Buds <i>Said</i>		28 00
2 Boxes, each containing 600 Elberta June Buds <i>Sail</i>		24 00
7 Boxes, each containing 250 Elberta June Buds <i>Saint</i>		10 00
4 Boxes, each containing 400 Elberta June Buds <i>Sake</i>		16 00
1 Box containing 450 Elberta June Buds <i>Salary</i>		18 00
2 to 3 feet		
12 Boxes, each containing 500 Elberta June Buds <i>Salt</i>		15 00
1 Box containing 700 Elberta June Buds <i>Sallow</i>		21 00
2 Boxes, each containing 640 Elberta June Buds <i>Sally</i>		19 20
16 Boxes, each containing 250 Elberta June Buds <i>Salute</i>		7 50

BOX LOTS IN COLD STORAGE IN ST. LOUIS==Continued

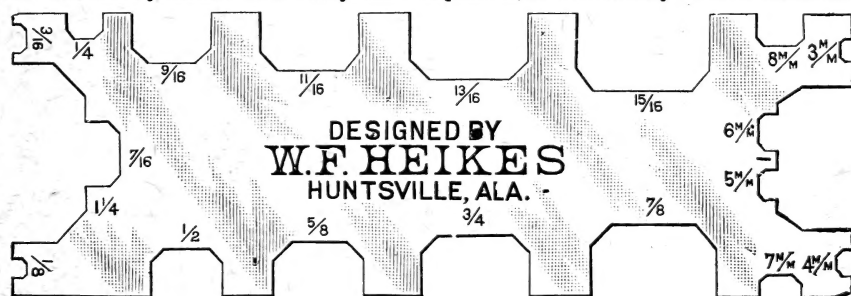
Offerings for a Customer's Account==Continued

APPLE TREES. One Year. Grafted on Branched French Pear
Seedlings, 7-12mm.

			CIPHER	PRICE PER BOX
5 to 6 feet				
1 Box containing 650 assorted			<i>Sanction</i>	\$58 50
140 Winter Banana	70 Ortley	105 Ark. Black		
145 Delicious	50 Spitzenburg	140 Newtown Pippin		
5 Boxes, each containing 500 assorted			<i>Sand</i>	45 00
100 Winter Banana	100 Ark. Black	100 Delicious		
100 Spitzenburg	100 Newtown Pippin			
8 Boxes, each containing 500 assorted			<i>Sane</i>	45 00
100 Ark. Black	100 Spitzenburg	200 Delicious		
100 Newtown Pippin				
1 Box containing 500 assorted			<i>Sap</i>	45 00
60 Ark. Black	140 Spitzenburg	200 Delicious		
100 Newtown Pippin				
3 Boxes, each containing 500 assorted			<i>Sat</i>	45 00
50 Spitzenburg	50 Newtown Pippin	400 Delicious		
1 Box containing 500 assorted			<i>Satchel</i>	45 00
100 Spitzenburg	50 Newtown Pippin	350 Delicious		
4 to 5 feet				
4 Boxes, each containing 500 assorted			<i>Satin</i>	35 00
50 Winter Banana	200 Spitzenburg	250 Newtown Pippin		
2 Boxes, each containing 500 assorted			<i>Satisfy</i>	35 00
100 Winter Banana	50 Ortley	150 Spitzenburg		
200 Newtown Pippin				
1 Box containing 615 assorted			<i>Sauce</i>	43 05
105 Winter Banana	40 Ortley	70 Delicious		
200 Spitzenburg	200 Newtown Pippin			
2 Boxes, each containing 400 assorted			<i>Saucy</i>	28 00
200 Spitzenburg	200 Newtown Pippin			
1 Box containing 400 assorted			<i>Save</i>	28 00
40 Grimes Golden	30 Rome Beauty	160 Wealthy		
50 Spitzenburg	50 Newtown Pippin	70 Stayman's Winesap		
1 Box containing 690 assorted			<i>Saving</i>	48 30
200 Winesap	490 Stayman's Winesap			

NURSEYRYMEN'S CALIPER-- $\frac{2}{3}$ SIZE.

This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to



HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala.

Offerings for Fall of 1912 and Spring of 1913.

We will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Apples, one and two year old, for sale for the Fall of 1912 and Spring of 1913.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer Pears, one and two years, one year and June Budded Peaches, H. P. and Moss Roses, Apples one and two years.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Most of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

**Huntsville Wholesale Nurseries,
Huntsville, Ala.**